



**ABECO TANKS**

**Mannie Ramos (Jnr) | VP Sales**

**What specific products and components does Abeco Tanks manufacture/provide and what are the quality indicators that your clients must know about?**

**MR** Abeco offers ground-level, elevated, special and circular tanks. Our tanks range from 1 800 litres to 10 million litres. On our elevated tanks, we design and manufacture the stands as per customer requirements. On our special tanks, we accommodate requirements where the client has space restrictions or obstructions. Our circular tanks provide an alternative to the rectangular tanks and range from 8 000 litres to 30 million litres. We have also adapted our product range to take us into the wastewater, dry bulk storage and digester markets. These tanks are supplied with either open roofs, steel roofs or aluminium geodesic domes, which are the best dome covers in the market place for water and wastewater applications.

**What makes your tanks unique and how are they especially suitable to our conditions?**

Our galvanised tanks offer safe, hygienic water storage that is unaffected by ultraviolet or light penetration, easily transportable

to remote locations and quick and easy to install. By adding the world's best-performing interior tank lining available for water and wastewater storage applications to our range, we are able to provide unmatched performance compared to any and all exterior bolted tank coatings. The tanks are very rugged but can be transported and installed using basic equipment and manual labour.

**What partnerships has Abeco Tanks established that amplify and support your product offering?**

When Abeco looked at adapting its product range to move into the wastewater, dry bulk storage and digester markets, the best option was to team up with the worldwide industry leader in bolted, field-weld, shop-weld and hybrid storage tanks for both dry bulk and liquid tank applications. This was achieved through Abeco's agreement with Tank Connections to exclusively provide precision RTP (rolled, tapered panel) tanks to the African market.

**What standards do you subscribe to you?**

We currently subscribe to the following:

- ISO 9001:2008 certification
- SABS certification
- ASIB approval
- member of the Water Institute of Southern Africa
- member of the Southern African Institute of Steel Construction
- member of the South African International Steel Fabricators.

**What services does Abeco Tanks offer and how does your customer engagement deliver client assurance?**

Having over 100 years of combined water storage tank experience, Abeco offers a unique perspective on potable water, wastewater, fire protection and industrial liquid applica-

tions. Abeco knows the merits of each type of construction, which allows us to objectively propose the right type of storage for each application. Abeco designs, manufactures, sells and installs the tanks.

**What role do your products and services play in preventing water loss and mitigating drought conditions?**

With higher-water-consumption behaviours increasing and growing urban, domestic and industrial water usage, there is strain on the municipal water supply and a need to promote water conservation. In rural areas, piped-in water is non-existent and water tanks provide

the means to get water to the people. Planning for drought is the key point for a successful mitigation policy and – with Abeco being able to supply and install reservoirs of up to 30 million litres, in less than half the time required for concrete construction – making sure that is water available. **35**

